How is Nemours organized?
Nemours is one of the nation’s largest children’s health care systems. Nemours/Alfred I. duPont Hospital for Children, located just outside of Wilmington, is the only children’s hospital in Delaware and serves the Delaware Valley. The hospital is a division of Nemours, which operates one of the nation’s largest subspecialty group practices devoted to pediatric patient care. Also integral to Nemours is training the next generation of pediatric clinicians and the pursuit of biomedical research.

What is the mission of Nemours?
The mission of Nemours is to “provide leadership, institutions and services to restore and improve the health of children through care and programs not readily available, with one high standard of quality and distinction regardless of the recipient’s financial status.” Nemours, headquartered in Jacksonville, Florida, provides services in Delaware, Pennsylvania, New Jersey and Florida, with nearly one million patient visits each year.

What is the history of Nemours

“It has been my firm conviction throughout life that it is the duty of everyone in the world to do what is within his power to alleviate human suffering.”

— Alfred I. duPont

During his lifetime, Alfred I. duPont was a successful industrialist, prolific inventor, published musician and quiet benefactor to a multitude of the needy — in fact, he has become the most generous benefactor on behalf of children’s health and health care in modern history. Mr. duPont left an estate valued at $40 million. His last will and testament had specific instructions for the creation of a charitable foundation primarily devoted to providing care to children. Through his Will, he established the foundation named for the beloved homeland of the duPont family in France — Nemours.

Nemours was incorporated in 1936, the year after Mr. duPont’s death. This charitable entity was to provide care and treatment for crippled, but curable children and care for the elderly, with priority being given to residents of Delaware where Alfred was born in 1864. Mr. duPont required that the Trust maintain the mansion, also called Nemours, built in Wilmington for his second wife, Alecia Maddox duPont. Today, the estate is known as Nemours Mansion and Gardens.

In 1940, Nemours Foundation opened the Alfred I. duPont Institute, now known as Nemours/Alfred I. du Pont Hospital for Children in Wilmington, Delaware. Originally a hospital for children with orthopedic conditions, the Institute was the primary focus of Nemours’ work for more than 40 years. In 1976, the Board expanded the Institute’s mission to encompass a broader range of pediatric conditions.

Who owns the Health System?
The Nemours Foundation owns and operates the Nemours/Alfred I. duPont Hospital for Children and Nemours Children’s Clinic, as well as other entities that benefit and influence children’s health. Nemours is a 501(c)(3) non-profit organization. As such an organization, it is possible acceptable for revenue to exceed operating costs; however, operational revenue gains are reinvested for the urgent needs of the organization.

Who oversees Nemours to ensure that it meets federal, state, and local regulations?
Policies and procedures are established in accordance with the State of Delaware’s criteria for hospitals. Nemours also submits to voluntary accreditation reviews by national organizations, including the Joint Commission on Accreditation of Healthcare Organizations (JCAHO).
Does Nemours offer services to the uninsured?
Since our founding in 1940, the Alfred I. duPont Hospital for Children has served thousands of children from across the country and around the world. Charity care has been an important part of Nemours’ mission from the outset. During 2010, Nemours provided $76 million in uncompensated care to children.

How many patients are cared for each year?
Nemours operating entities in Delaware, Pennsylvania, New Jersey and Florida provide care for approximately 250,000 children in nearly one million patient visits each year. Nemours employs 4,200 professionals, including 430 physicians and 160 researchers. Together, they have one goal: excellence in children’s health and health care.

Why does Nemours need renovated facilities?
Nemours’ vision is to be in the top 5 percent of child health institutions in the nation by 2015, as defined by patient satisfaction and targeted health and quality outcomes. To support that goal, a strategic plan calls for a major renovation of the Nemours/Alfred I. duPont Hospital for Children so that our facilities match and enhance the outstanding medical care already provided.

Where is the money for this renovation and renovation coming from?
Two sources will fund the renovation of Nemours/Alfred I. duPont Hospital for Children. Cash reserves from efficient operations and private donations raised through an organized capital campaign will provide the financial resources required to carry out the renovations.

What kinds of gifts are expected?
Extraordinary gifts are needed for this unique and historic time for Nemours. The capital projects planned for Nemours/Alfred I. duPont Hospital for Children will be built for the future and for the rapidly changing technological environment in health care today.

Why now? What is so urgent?
Research-based advances in children’s health and best practices in the delivery of patient care call for state-of-the-art facilities. Medical technology is changing at a breathtaking pace. In order to ensure the best possible care for children and meet the needs of the community, Nemours needs to move rapidly.

I have other philanthropic opportunities and they need my support. Why should I support this campaign?
This is a priority that must be met today. The expansion and renovation of Nemours/Alfred I. duPont Hospital for Children will have an impact on thousands of children in the Delaware Valley and their families.

How is Nemours funded?
Nemours, with an organizational budget of $669 million, receives approximately 20 percent of its revenues from The Alfred I. duPont Testamentary Trust, whose assets are valued at $4 billion dollars. The remainder comes from patient revenues, and increasingly from wonderful and caring partners such as you—people who want to help children with health problems by supporting clinical care, research, and education and prevention initiatives.

How are funds dispersed?
As provided by Florida law and court rulings, 3 percent of the value of the trust is distributed annually to Nemours for its activities related to health and patient care. In 2010, this amount was roughly $120 million.
Is the percentage fixed?
The percentage is fixed at 3 percent. The Florida courts must approve any changes to the distribution or to the board of the Trust.

Why are funds being raised from the community when there is such a large trust?
Nemours is constantly expanding its children’s health mission, treating increasing numbers of young patients with serious problems such as cancer, heart disease, orthopedic conditions, and diabetes, as well as undertaking many research, health education, and prevention initiatives. Fundraising provides additional resources to help children, expands community participation in our mission and identifies partners who can help Nemours meet needs that are beyond what even the Trust can provide. Your partnership with us is very important to the children and families we serve. With philanthropy, we can do more.

How many children are served by Nemours/Alfred I. duPont Hospital for Children?
In 2010, Nemours/Alfred I. duPont Hospital for Children had 9,000 admissions and 48,000 emergency department visits. Physicians performed 12,000 surgical procedures. There were 300,000 outpatient visits.

Where do the majority of patients come from?
About two-thirds of patients at our hospital come from New Castle County and Chester and Delaware counties in Pennsylvania. The rest come from Kent and Sussex counties, eastern Maryland, southern New Jersey, and north to the Scranton, PA area. Families travel here from many states and foreign countries seeking highly specialized care.

What is the Nemours Fund for Children's Health?
The Nemours Fund for Children's Health builds partnerships with individuals and organizations that lead to charitable investment in the mission of Nemours. In 2010, nearly $4 million was contributed in support of children’s health by individuals, corporations, foundations and community organizations.

What is Nemours Health & Prevention Services?
NHPS focuses on promoting good health and prevention of disease. It collaborates with schools, primary care providers and child care centers and offers training and technical assistance to community-based organizations to help combat childhood obesity.

What is KidsHealth?
KidsHealth.org is the largest and most visited site on the Web providing doctor-approved, jargon-free health information for kids, teens and parents in both English and Spanish. In 2010, KidsHealth had its 1 billionth visitor.
What does Nemours give back to the community?

Nemours provides financial assistance to families without adequate insurance resources, covers costs in excess of government payments for services to Medicaid patients, and absorbs uncollected patient care charges, as well as subsidizing health care services provided in physician practices and clinics.

Nemours works to improve the health of children and prevent disease from arising. We are developing programs, policies and practices that encourage healthy behaviors, and are sharing knowledge with those who work with and for children. Nemours works to improve quality and safety and forges partnerships that benefit children’s health.

Through affiliations with Thomas Jefferson University, the Mayo Clinic Medical College and others, Nemours trains a significant portion of the next generation of physicians and other health care professionals. We provide outstanding continuing education for our own medical staff and thousands of other pediatric professionals outside of Nemours.

Researchers at Nemours are driven by urgent clinical questions. Pushing the boundaries of science, they work to discover the genetic basis of disease and find new treatments. Their goals are to integrate scientific discovery into clinical care and prevent disease and disability from occurring.

Nearly 6,000 low-income senior citizens in Delaware received outpatient health services, including dental care, eye exams and eyeglasses, and hearing tests through Nemours SeniorCare.

Nemours Community Benefits in 2010

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
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<tr>
<td>Uncompensated Care</td>
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<tr>
<td>Subsidized Healthcare Services</td>
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<tr>
<td>Prevention and Influencing Children's Health</td>
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<tr>
<td>Training and Education of Healthcare Professionals</td>
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<td><strong>Total</strong></td>
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